

## Private Developers





## About Us

Pinewood Structures, established in 1981, has become one of the UK's largest suppliers of timber frame structures.

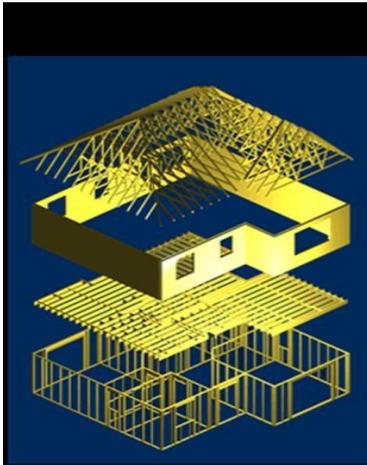
Operating from a 5 acre site with 46,000 sq-ft of factory space in Gamlingay south west Cambridgeshire, we design and manufacture complete timber frame structures for a wide variety of building types. Our team of experienced, skilled estimators, design technicians, production staff and site management team all contribute to ensuring our customers receive top class service every time.

We supply a wide range of markets: At our core is the residential market, where we supply high performance timber frame fabrics delivering U-values down to 0.11 W/m<sup>2</sup>K. Equally important to us are the budget hotel sector, retail sector and school sectors where each year we deliver a good number of projects.

Our solutions based approach has helped our clients find the right timber frame method to suit their particular application. We offer a portfolio of 7 different wall solutions and a number of floor and roof products, designed to provide our customers with a competitive advantage. We are fortunate to count among our customers as all the leading house builders and main contractors.

We have our own in house Design department supported by the latest CAD software to deliver cost optimized solutions. We like to get involved as early on as possible in a project to ensure our clients gain from our knowledge to ensure specification and costs aren't compromised and our customers get the best possible solutions to meet their needs.

In summary we work very very hard to put our customers first.



## Developers



Pinewood Structures has serviced the private developer sector for over 30 years and is proud to have been involved in some very exciting and prestigious schemes over this time.

We fully understand the tight timescales that our customers demand and are able to work closely together to ensure we give the best possible service and ensure projects are finished on time and in budget. We are extremely flexible in our approach and can speed up and slow down delivery to help our clients match output to demand. Often we are asked to deliver the show houses in record time to help get a site up and running and start the sales process as quickly as possible. This flexibility has never been as important as it is now. What with fickle market conditions, timing output to peaks in demand has never been more critical. Also with new finance initiatives seemingly being introduced weekly, the challenge is for the house builder to take advantage of the upturn in demand generated by these new initiatives. Pinewood's manufacturing process and our timber frame products and service can really make the difference ensuring the developer stays one step ahead.

To help drive this flexibility, we use state-of-the-art computer-aided design software to assist us to work on all sizes of projects providing high quality, fit-for-purpose, precision engineered, cost effective and error free timber frames designs. Use of CAD technologies ensures changes can be made quickly and efficiently right up to when we start manufacture keeping costs to a minimum and flexibility to the maximum.

Our ability to deliver innovative, cost effective, timber frame solutions and backing this up with outstanding customer service has led us not only to having an enviable portfolio of blue chip developers but counting among our clients, regional and local house builders wherever they are located across England and Wales.

To sustain valuable customer relationships, we invite leading developers to discuss better ways of working together and our simple philosophy is that the better we perform for you in price, reliability and quality, the more business we do together. Repeat business of the same or similar house types makes us even more efficient and price competitive allowing us to continually add value and improve ours and ultimately your product.



## **A few words on our sustainability credentials**

### **Sustainability**

Working with timber is a great starting point for delivering a truly sustainable building product. Our energy requirements are extremely low for a manufacturing business. All our timber is sourced from accredited sustainable sources and our waste is limited to packing materials and plasterboard which are both collected and recycled, and of course the timber off cuts which are used to heat our factory one or two others in our neighbourhood.

### **Chain of custody**

Pinewood very early on recognized that the current housing market is driven, in part by environmental issues, and therefore must adjust its strategies and procedures to comply with the needs of our customers. To meet with these market demands Pinewood became one of the very early adopters of the FSC and PEFC Chain of Custody schemes. Initially we offered it on demand but now it is standard for all our timber products.

### **Chain of Custody Certification**

The Chain of Custody accreditation is a well understood and valuable mark we stand by that guarantees that the wood comes from a well-managed forest. It gives assurance that the forest of origin has been independently inspected and evaluated to comply with an internationally agreed set of strict environmental, social and economic standards. We are audited annually by BM TRADA and our certificates are available on request or from our web site.

### **Benefits of Chain of Custody Certification**

Despite the clear environmental and social benefits, to our customers it allows them to gain valuable environmental points for the Code for Sustainable Homes and BREEAM ratings.

### **What about Responsible Sourcing**

Some of the more energy hungry and less sustainably competitive products such as steel and concrete find it hard to compete against timber in terms of sustainability credentials. To compensate for this in some way, accreditation schemes such as the BRE's responsible sourcing accreditation have come to the fore. The timber industry has generally not signed up for such initiatives simply because timber is sustainable from the start and both the FSC and PEFC schemes are by their very nature benchmarks for responsible sourcing. Pinewood agrees with this approach. Since we procure only from PEFC and FSC sources we, by definition, have responsible sourcing of our products.



## For more information

### Web site

[www.pinewood-structures.co.uk](http://www.pinewood-structures.co.uk)

Check out our website – here you'll find the portfolio of key projects delivered by Pinewood over the last few years. Also take a look at our technical section and note the comments on Psi values and see how they can help improve your energy efficiency ratings without adding any cost.

### Office Contact Details

Tel: 01767 651218

Email: mail@pinewood-structures.co.uk

### Other contacts

Geoff Arnold, Managing Director	07762 424134	<a href="mailto:geoff.arnold@pinewood-structures.co.uk">geoff.arnold@pinewood-structures.co.uk</a>
Stan Boness, Commercial Director	07831 313107	<a href="mailto:stan.boness@pinewood-structures.co.uk">stan.boness@pinewood-structures.co.uk</a>
Dale Sergent, Chief Estimator	01767 652404	<a href="mailto:dale.sergent@pinewood-structures.co.uk">dale.sergent@pinewood-structures.co.uk</a>